

SILVERLINE INVESTMENT AND FINANCE PRIVATE LIMITED

CIN: U64990TS2023PTC171308

Appendix : AA

Date: 12th April, 2024

To
The Manager,
Department of Corporate Services (Listing),
BSE Limited,
P.J. Towers, Dalal Street,
Mumbai – 400001

Dear Sir / Madam,

Sub: Reasons justifying the EBIDTA/PAT margin considered in the valuation report: Reg.

Ref: 1) Our Application dated 22nd March 2024 seeking NOC from BSE Limited
2) Your e-mail dated 3rd April 2024 seeking additional documents on the captioned subject

This is to submit that:

The Transferor Company (M/s. Silverline Investment and Finance Private Limited) was recently incorporated and has not commenced any operations. Hence, Net Asset Replacement Cost Method was adopted under Cost Approach for ascertaining the Value per equity share of Transferor Company.

For the Transferee Company (M/s. Nspira Management Services Private Limited), we have followed the Discounted Cash Flow (DCF) method for valuation. Below are the key assumptions and rationale:

Particulars	FY24E	FY25E	FY26E	FY27E	FY28E
Revenue	21,028	23,821	26,704	29,879	33,374
Growth %	NM	13%	12%	12%	12%
EBITDA	7,501	8,960	10,386	11,966	13,716
Margins %	36%	38%	39%	40%	41%
PAT	3,143	3,786	4,554	5,478	7,348
Margins %	15%	16%	17%	18%	22%

Please note that the company's audited financials are prepared based on IND AS standards, hence the estimated figures are have been projected on similar basis.

- **Growth in Revenue:** Increase in revenue is mainly on account of annual fee hike for the student and increase in student enrolment on account of expansion and opening of new centres at diverse locations.

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- **EBITDA and PAT margins:** Improvement in margins is mainly on account of impact of revenue increase, focus on achieving cost efficiencies such as targeted marketing campaigns, staff efficiencies for both teaching and non-teaching staff, optimizing general expenses etc.

For Silverline Investment and Finance Private Limited

Fahim Aslam Khan
Compliance Officer